

GET READY TO BE YOUR BEST



Congratulations on starting your NEOLIFE Business. This sheet will help you define where you are headed and the plan to get there. You are encouraged to share your goals with your sponsor. It's important you keep it simple, stay focused on the end in mind and remember, a consistent effort everyday will help you reach your goals and truly become your best along the way. Welcome to the Club.

My PASSION is:

My HEALTH Goal is:

My LIFESTYLE Goal is:

I have listened to the *BUILDING YOUR NETWORK MARKETING BUSINESS* audio.

GO FOR DIRECTOR

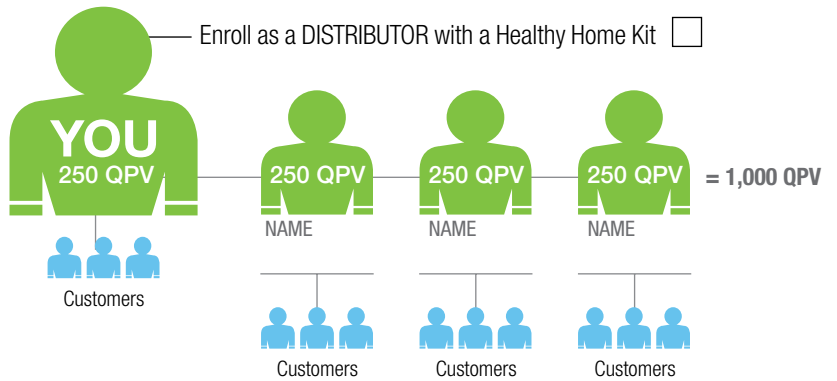
GOAL #1: SENIOR MANAGER

Become a Senior Manager is your first step. By achieving Senior Manager you will be eligible for the Monthly Product Pack.

HOW TO BECOME A SENIOR MANAGER

Accumulate 1,000 QPV in one month with 100 PPV.

Special Note: You can achieve both your Manager and Senior Manager qualifications in the same month.



GOAL #2: DIRECTOR

Now that you have achieved Senior Manager, it's time to go for Director. At this level you are now earning the maximum Sales Volume Bonus. To qualify as a Director, you will need a total accumulated 10,000 QPV in a six month period ending with your last month 4,000 points in QPV.

NEW DIRECTOR INCENTIVE - EARN R1,200

Develop 2 Qualified Senior Manager legs (a leg is a Senior Manager with 1,000 QPV in a month) in your Team during your Director qualifying period. Achieve New Director! Do an additional month as a Qualified Director (Accumulate 4,000 QPV).



GOAL #3: SAPPHIRE (World Team)

To reach Sapphire Director you maintain Qualified Director with 10,000 GPV and develop and maintain a Qualified Director leg for 3 months within a 6 month period. Maintain Qualified Sapphire Director.



MY TOP 10 CONTACT LIST



When promoting the NeoLife Nutritionals and the NeoLife Club opportunity, you will want to follow a simple contact system. Most people require multiple exposures to a new product or new idea before they take action. Below is an outlined contact process to follow in order (left to right). We recommend each week you reach out to at least 10 people a week—2 people a day at least 5 days a week (more is even better). Set aside time everyday to promote your business, this discipline will help you achieve your goals quickly.

■ First Name / Cell Phone / Notes

Phone
Call or
In Person
Meeting

Video or
Website

3-Way
Call or
Sizzle Call

Webinar or
Live Event

Sample or
Literature

Regional
Event

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Week of: _____

Print a new blank copy each week to track your weekly game plan.